### **Referee Bias in South American Football**

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### Abstract

Researchers have found evidence that football referees have biases against away teams, awarding them more cards and fewer goals than expected. We investigate the extent of home bias in South American football and an alternative source of refereeing bias by exploring a unique feature of elimination football competitions in South America: the language differences between Brazilian teams and Spanish-speaking referees. In South American elimination cups, Libertadores and Sudamericana, a Spanish native speaker always referees matches involving Brazilian teams, which generates complaints from the Portuguese-speaking teams and their supporters. Our results, however, indicate there is no bias against Brazilian clubs and those complaints are unfounded, but we also find that home bias is prevalent and large in South American football. Finally, we conduct early tests on the effectiveness of VAR (Video Assistant Referee) technology in mitigating home bias and find no changes compared to non-VAR matches.

Keywords: soccer, home advantage, referee bias, language

### 1. Introduction

Nearly every Monday morning, football fans in all corners of the world will debate 1 the results of the weekend's round.<sup>2</sup> While some of the contentious conversations revolve 2 around player quality and manager substitution choices, it is also very common to hear 3 from the round losers that the referee had a strong hand (or whistle) in contributing to 4 5 their team's demise on the field. "The ref was biased," the loser will say, which the winner will call non-sense. The next Monday morning, the previous round's loser may be praising 6 the same referee for their work that weekend. We would expect a lack of consistent 7 opinions about refereeing from football fans, as they are biased in favor of their club, but 8 do we really observe consistently biased refereeing? 9

10 There exists an extensive literature on the issue of refereeing quality and bias in football. There is a consensus that referees care about material and non-material payoffs 11 from officiating. This means they consider not only their monetary compensation but also 12 how their decisions affect their in-game (short run) and overall (long run) reputation. 13 (Dohmen & Sauermann, 2016, pp. 679-80) This may translate into home bias, status bias, 14 15 and into what Plessner and Betsch (2001) call sequential effects in refereeing, such as the increased likelihood of awarding a penalty kick or red card to a team after having done 16 the same to its opponents and the decreased likelihood of granting a second penalty kick 17 or red card in a given game. 18

19 Overall, there appears to be a consistent bias from referees in favor of home 20 teams. This is true in other sports as well and the reasons appear to be similar across modalities: social pressure and other factors affect referees. Despite the material 21 incentives to maintain neutrality, referees tend to favor the home team, leading to 22 outcomes that deviate from unbiased predictions based on skill differentials and other 23 24 game defining characteristics. Generally, the larger the crowd, the greater the bias for the home team. Dohmen and Sauermann (2016) provide an extensive review of the literature 25 on referee bias, most of which suggests home team bias is present to varying degrees in 26 27 football and other sports.

In this paper, we test the extent of home bias in South American football and explore an additional potential source of refereeing bias: a language barrier. In South American continental competitions, Brazilian teams, whose players speak Portuguese, face clubs from Spanish South America. Those matches are always refereed by Spanishspeaking referees from a third nationality.<sup>3</sup> This feature of South American continental

<sup>&</sup>lt;sup>2</sup> We will use the terms soccer and football interchangeably throughout the paper.

<sup>&</sup>lt;sup>3</sup> It is possible that Brazilian teams have Spanish-speaking South American players or Brazilian players who speak Spanish in their rosters, but they make up a small share of the players. For example, Spanish-speaking players represented between 3.7% and 12.5% of the rosters of Libertadores-playing Brazilian

competitions creates a unique "natural" experiment to test whether a language barrier can
 negatively affect a team's expected match performance.

Another feature of our analysis is that the referees' nationalities differ from the 35 teams' and, therefore, we do not expect players to adapt their playing based on referee 36 assignment. While it is possible that players and coaches have some knowledge of any 37 given referee's style, most teams encounter a given referee only on occasion over the 38 years in our sample. This is not the case in national or local competitions, in which players 39 and referees are much more familiar with one another through repeated interaction, 40 thereby possibly influencing the teams' playing style and aggressiveness level on the 41 42 pitch. (Hlasny & Sascha, 2015)

The language bias in refereeing has recently been raised as a potential ethical issue in sports. Mike McNamee laid out the ethical implications of an officiating language bias in a "Sports, Ethics and Philosophy" editorial in 2013:

"unless sports regulatory institutions can find officials who can speak the
mother tongue of both teams, some bias is likely to occur when referees
are, as part of their officiating duties, required to communicate with players
(and coaches) during the game. Can it really be the case that one
contestant or team is not privileged by the comprehension of the officials'
communication? And then, of course, there will always be the questions and
answers of the opposing players or captains or coaches." (McNamee, 2013)

It is not enough that the referee can speak or comprehend the language of both teams unless the referee is a native speaker of both. The closer the languages are the easier comprehension is, but in sports like football which have continuous interaction between players, coaches and referees, the lack of fluency between parties cannot be discarded as a source of bias.

58 Similarly, nationality-based differences in refereeing have been explored as a 59 potential source of bias. In 2010, Peter Dawson and Stephen Dobson found that referees 60 of different nationalities punished home and away teams at different rates in UEFA 61 continental competitions, but they do not identify the exact mechanism that leads to this 62 variability. Dawson and Dobson found, for example, that Portuguese referees punish 63 away teams at a higher rate than other nationalities, whereas Greeks punish teams at

teams in 2016. Their average roster size was 46 and the average number of Spanish-speaking players 3.8. (WorldFootball.Net, 2020) The South American cups we analyze do not impose limits on the use of foreign players in rosters, but the Brazilian Championship, the Brasileirão, imposes a match roster limit of five foreign players. (CBF, 2021) This limits the Brazilian teams' incentives to hire foreign players in large numbers.

higher rates overall. They suggest that "a referee is likely to be influenced by his (national)
identity and the nationality of the team." (Dawson & Dobson, 2010, p. 189)

Our paper provides an improved strategy to further assess the mechanism 66 Dawson and Dobson (2010) outline in their work, as we isolate the dichotomous language 67 difference as an observable characteristic. This is the main contribution of our paper. 68 69 While our main purpose is to explore this exogeneity, we also add to the literature by 70 revisiting the home advantage question, by providing early estimates of the effects of VAR (Video Assistant Referee) technology on referee decision-making. With VAR, goal and 71 card calls are reviewed by one or more remote assistant referees with access to video 72 73 replays and offside line detection software. VAR may recommend invalidating a goal or switching card awards and therefore affect match results. 74

To the best of our knowledge, there are no other published studies that empirically assess language differences as a source of referee bias. At the time of this writing, we were able to find a single working paper on the topic, exploring language variations in Swiss football. Richard Faltings, Alex Krumer, Michael Lechner (2019) find that referees favor teams from their same linguistic region when playing against "outsiders."

80 Language differences can influence referee decision-making in two main ways. First, referees, players and coaches are more likely to misunderstand one another when 81 they speak different languages than when they share one. These misunderstandings may 82 83 lead referee to dismiss players' or coaches' requests more often than they would or 84 should were they to share a common language. Second, a language difference can lower the trust between players and referees. Players and coaches already tend to have low or 85 negative perception of referees' abilities. (Balch & Scott, 2007) A language barrier can 86 only work to increase on-field tension between them. While referees are unlikely to report 87 that stress or disturbance can cause them to affect their decision-making on the pitch, the 88 89 fact that home bias exists suggests a language bias is also plausible. (Di Corrado, Pellarin, & Agostini, 2011; Johansen & Haugen, 2013) 90

We use data from the CONMEBOL Libertadores and Sudamericana cups between 2016 and 2019. We use match-level data to estimate differences in Brazilian and non-Brazilian match outcomes. Our main match outcome variables are CardRate (total number of cards over fouls) and NetGoals (difference between goals scored for and against). We follow Boyko, Boyko and Boyko (2007) in their choice of goal differential as a main way to assess match outcome differences.

Our main results come from two fixed-effects models. In the first model, we ask if there is bias for (or against) a Brazilian (B) team playing a non-Brazilian (N) team relative to two non-Brazilian (N vs. N) teams playing a similar match. We use this model to ascertain the possibility of a bias for (or against) Brazilian teams. In the second model,
 we ask if there is a bias for (or against) a non-Brazilian (N) team playing a Brazilian (B)
 team relative to two Brazilian (B vs. B) teams playing a similar match. We use this second
 model to check for an alternative source of bias for (or against) non-Brazilian teams.

Our main results indicate referees do not appear to have an anti-Brazilian bias. 104 105 While this may appear to the reader as a null result, we suggest instead that the absence of bias is relevant in that it stymies common complaints of said bias. Moreover, we find 106 economically significant home bias that cannot be explained away with controls, but may 107 be referee-contingent. Initial results suggest the effect of VAR on our measure of goal 108 109 differential and card rate is small and that VAR matches do not appear to have smaller home bias. Since there are not many years of data available on VAR and the 110 implementation of VAR technology is not random between matches in our sample, we 111 hesitate to derive strong conclusions about its effectiveness in correcting referee error 112 and minimizing bias. 113

### 114 2. Biases in refereeing

Most studies regarding referee bias in football address the issue of home bias or 115 116 advantage. That teams have better outcomes at home than away has been shown to be prevalent if not ubiquitous in soccer and other sports. The reason for this home 117 advantage, however, is disputed. It is possible that teams simply play better at home than 118 119 away. The alternative reason is that referees exhibit an anti-away or pro-home bias in 120 their decision. There exists an extensive literature on referee home bias in football, mostly dealing with European competitions. Our purpose here is not to provide a comprehensive 121 review of this body of work, but instead to highlight the proposed mechanisms that may 122 partially explain this bias and how this bias presents itself in football and other sports. 123

124 There exists some evidence that players perform better at home than away (home 125 advantage), in part due to crowd support. Research by Damien Poulter (2009) and Carmichael and Thomas (2005) shows home performance advantages for teams and 126 players. Michela Ponzo and Vicenzo Scoppa (2018) have shown that crowd support 127 appears to affect player performance in Italian Serie A same-stadium derbies. By looking 128 only at same-stadium derbies, i.e., matches between teams that share a home stadium, 129 130 they can control for travel fatigue and stadium familiarity (or lack thereof), potential confounding factors. Ponzo and Scoppa find that playing at "home", i.e., being assigned 131 home status for a particular match and therefore enjoying a larger share of supporters, 132 133 increases a team's probability of winning by 15 percentage points in same-stadium 134 derbies. (Ponzo & Scoppa, 2018, p. 570)

None of these studies can fundamentally establish if performance differences and not referee decision-making are responsible for better at-home outcomes. If teams play better at home, for whatever reason, why do they not choose the same playing style when away? If performance at home cannot fully explain home advantage, then that leaves room for potential referee bias as an explanation. Referees are people too, after all, and are motivated by material and non-material payoffs.

Assuming away bribery and corruption, material payoffs do not change based on 141 a referee's on-pitch decision, i.e., there is no additional compensation for high-scoring 142 matches, or more or fewer cards awarded, although there is evidence that 143 144 professionalization of referees and the introduction of annual salaried contracts reduces bias. (Rickman & Witt, 2008) Non-material payoffs change from match to match and this 145 variation can shed light into the mechanisms that explain referee bias. The mechanisms 146 we discuss are crowd pressure, match stakes and player or team reputation, with referee-147 and team-specific characteristic also playing a role. Most of the literature has focused on 148 149 goal differentials, yellow and red card awards, stoppage or injury time and penalty-kick awards. 150

Despite the athletes' and fan's negative perceptions of referees, their personalities 151 do not differ significantly from the population at large. (Balch & Scott, 2007) Referees are 152 not wired to explicitly harm a team or player, nor do they portray or see themselves as 153 154 such. (Johansen & Haugen, 2013) Still, evidence from football and other sports has 155 demonstrated that referees make biased decisions that can affect match outcomes, 156 suggesting most instances of bias are implicit. Bias is, therefore, created subconsciously but determined based on external factors. Crowd pressure in favor of home teams has 157 158 been hypothesized and empirically checked as the main generator of referee bias.

Most of the literature on crowd pressure points to positive link between attendance 159 160 levels or crowd density and referee bias, as most recently summarized in Dohmen and Sauermann (2016). The more home supporters are in attendance or the larger the 161 occupation of the stadium, the more likely referees are to favor the home team, as 162 referees are subjected to strong social influence from the one-sided supporters. (Boyko, 163 164 Boyko, & Boyko, 2007; Buraimo, Forrest, & Simmons, 2010; Buraimo, Simmons, & Maciaszczyk, 2012) However, whenever an away team plays close to home, referee bias 165 is less prevalent as more away supporters attend the match. (Dohmen, 2008; Garicano, 166 Palacios-Huerta, & Prendergast, 2005) 167

Even in same-stadium derbies, as Ponzo and Scoppa's (2018) work has shown, referees will bias their decisions in favor of the home team, contingent on crowd size. This is particularly relevant for tourneys like the Libertadores and Sudamericana cups, since each additional stage moves a team directly closer to victory, whereas the stakes in league matches vary far less, even at the close of the tourney.<sup>4</sup> While teams and players
know the prize and rewards structure they face at the season's start, as Garicano et al.
(2005) put it," games at the end of the season may have different importance than those
at the beginning, both because the end of the season is more imminent, and because
teams have a better idea of their likely finishing position."

177 In parallel, as the season progresses, supporters tend to become more vocal during matches. Not only does attendance tend to change quantitatively, but also 178 qualitatively. As a result, when the stakes are high, referee bias may be more prominent. 179 This is in line with the results of Garicano et al. (2005) who find referee bias in favor of 180 181 home teams in close Spanish La Liga matches increases as the season progresses. Dawson and Dobson (2010) find that referee award more cards to both teams, but more 182 so to away players in elimination than in group rounds in the UEFA Champions League 183 and UEFA Cup. Once they control for competition reputation, they find no effect on home 184 penalizations, but the effect on away cards persists. This is similar to the results of 185 Dawson, Dobson, Goddard and Wilson (2007) for the English Premier League. 186

187 Referees may also implicitly adjust their call precision as the stakes change within a given match. Mario Cesar de Oliveira, Rogerio Orbetelli and Turibio de Barros Neto 188 (2011) sampled 321 foul calls from the São Paulo State Football Federation in Brazil and 189 concluded referees were more precise in their correct calls in the last third of a given 190 191 match half than in the first two thirds. Similar results come from the body of work on biased stoppage time. In close games, referees award longer stoppage times on average than 192 in games with a "clear winner" at its close. (Dohmen & Sauermann, 2016, pp. 681-83; 193 Riedl, Strauss, Heuer, & Rubner, 2015; Lago-Peñas & Gómez-López, 2016) 194

Referee bias may be dependent on player or team reputation. High status players or teams may benefit from referee's decisions as has been documented in the National Basketball Association and Major League Baseball (Kim & King, 2014; Caudill, Mixon Jr, & Wallace, 2014) A referee may adjust their expectations about a player's or team's performance based on their status. This refers to either the expectation of high-quality play or mode of play, e.g., if a player or team is known to be aggressive or confrontational.

On the one hand, biased referees will award or allow for scoring opportunities for high status players or teams. Those are the findings of Kim and King (2014) and Caudill, Mixon Jr and Wallace (2014).<sup>5</sup> In the football context, this bias may appear in referee's

<sup>&</sup>lt;sup>4</sup> The Libertadores Cup has a group stage prior to its elimination stages.

<sup>&</sup>lt;sup>5</sup> Christian Deutscher (2015) found no evidence of referee bias in favor of high-status NBA players. Ryan M. Rodenberg and Choong Hoon Lim (2009) found that a single referee made biased calls against the Dallas Mavericks in the NBA playoffs, hindering their performance, but otherwise no evidence of referee bias affecting team performance in seven season of games of the NBA. Rodenberg (2011) found that

awarding more fouls in the attacking third or penalties if a team's player is known to be a good dribbler or skilled striker. Attacking fouls and penalties contribute to more goal scoring. If Neymar attempts to advance past a defender and upon contact falls, the referee may be more likely to attribute his collapse to illegal fouling than simply tripping or being disarmed.

209 On the other hand, biased referees may change their foul calling behavior based on the player's or team's reputation for aggressiveness or unsportsmanlike conduct. If 210 Neymar has a reputation for being not just a skilled footballer, but also a diver (faker), 211 referees may refrain from calling fouls against him that would have been awarded to 212 213 another player. The evidence for status bias in football is still scarce. In a controlled 214 experiment, football referees issued a team more cards when they were told ahead of time that that team had a reputation for aggressive behavior than they were not told that 215 information. (Jones, Paull, & Erskine, 2010) 216

217 The best evidence we have so far about the benefits of high status in referee calling comes from Constantinou et al (2014). The authors found that being title-contenders in 218 219 the English Premier League awarded Manchester United and Manchester City a greater degree of favoritism than their model would predict. Constantinou et al (2014) conclude 220 that "it is possible that the combination of home advantage and being a title-favourite team 221 (which Manchester United have been since the Premier League inception) in a close title 222 223 race is what is more predictive of positive referee bias for penalty kicks awarded." Similar results come from Erikstad and Johansen (2020), who found that Norwegian high-224 225 performing teams were more likely to have penalties called for them than low-performing 226 ones.

Referee biases are context-specific and differ in their sources, as mentioned 227 above. Moreover, the extent of the biases changes from referee to referee. Not only do 228 229 baselines vary between referees, i.e., referees are more or less strict, but also some referees may be more susceptible to crowd pressure, status effects, stakes, etc., as 230 summarized in Dohmen and Sauermann (2016). Factors affecting referee-dependent 231 match outcomes may be referee personality, age, experience, or nationality.<sup>6</sup> The latter 232 233 reflects differences in professional preparation and training as well as institutional 234 idiosyncrasies that develop and are reinforced by national or local football federations and other actors. 235

perceived referee bias against Miami Heat was absent despite team claims, suggesting confirmation bias might affect perceptions of referee influence on game outcomes.

<sup>&</sup>lt;sup>6</sup> Boyko, Boyko and Boyko (2007) have found that home advantage decreases with more experienced refereeing.

Match outcomes differ based on referee nationalities, as we show in Section 3. Curiously, even referee height is associated with differences in decision-making. McCarrick et al. (2020) found that shorter referees award more yellow cards on average than taller ones, despite no significant differences in fouling. Shorter referees also award more red cards in the English lower leagues, but fewer in the higher ones relative to taller referees.

242 Just as referees differ, so do teams. Roster quality, playing style and defending stance are some of the team characteristics that may affect match outcomes, regardless 243 of referee bias. Some teams may play a possession-style or a counter-attacking strategy. 244 245 Some managers allow players behave more aggressively in the field, while others instruct their players to refrain from getting stuck in. For example, in our sample, average home 246 and away team possession in a season varied from 32% to 73% and 24% to 65%, 247 respectively. The number of fouls in a season also varied widely, with the least aggressive 248 team fouling on average four times in a game and the most aggressive on fouling close 249 250 to 25 times. These factors, as well as other characteristics of play, may lead to an advantage (or disadvantage) which is independent of referee bias. 251

Another source of bias is the sequential effects of referee calls. Theoretically, each referee decision should be independent. However, the probability of a caution often increases or decreases depending on the sequence of the events during a match. This means that each referee decision is not independent, and calls are biased during a given match. There is evidence to suggest referees are less likely to award a penalty or issue a card to a team that has had a penalty or card awarded previously in the same match. (Plessner & Betsch, 2001; Buraimo, Simmons, & Maciaszczyk, 2012)

While the literature on the effects of language differences is small (if non-existent), 259 there are several studies dealing with difference refereeing based on nationality. In 260 261 cricket, Sacheti, Gregory-Smith and Paton (2015) find that a significant home advantage bias in cricket officiating existed when umpires were of the same nationality as the home 262 team, but that the bias disappeared after the introduction of neutral umpires. In football, 263 Dawson and Dobson (2010)'s findings suggest the rate at which home and away teams 264 receive cards in UEFA continental competitions vary depending on referee nationality. 265 They suggest that in an international setting, team and referee identity can influence the 266 referee's decision-making under uncertainty. Unfortunately, Dawson and Dobson (2010) 267 fail to identify the exact mechanism through which differences in nationality creates bias. 268 269 By using language, an explicitly observable characteristic of teams and referees, we can 270 delineate a plausible cause-and-effect mechanism to explain biased officiating.

We wish to highlight two ways in which language differences may lead to bias. First, differences in languages reflect social distance, which in turn determines how much individuals care about others. (Buchan, Johnson, & Croson, 2006) Referees may implicitly
bias their decision-making against players and clubs perceived to be further socially
separated from them and favor those who are closest, which is in line with the literature
on the economics of identity coming out of Akerlof (1997). Evidence of this type of bias
comes from the NHL, in which Canadian Francophone referees call penalties on English
Canadian players at faster rates than do English-speaking Canadian referees. (Mongeon
& Longley, 2015)

Second, language itself fundamentally affects the ways in which individuals 280 process information and judge circumstances. Returning to the evidence from the NHL, 281 Mongeon and Longley (2015) suggest that, on top of their language difference, French 282 Canadian players, "are distinctly different from the Anglophone majority ... along social, 283 political, and cultural lines." As Lera Boroditsky (2012) put it broadly "speakers of different 284 languages may learn to attend to and encode different aspects of the world." If Brazilian 285 players behave differently on the pitch than their Spanish-speaking counterparts, then 286 287 Spanish-speaking referees may on the margin interpret Brazilian behavior negatively, as it deviates from their language- and culturally- shaped expectations. We would expect 288 this bias to be reduced if the referee has international experience. 289

Ultimately, as with most biases, it is the referee's perceptions of the players and clubs that change the costs of calling a foul or disallowing a legal play or awarding a card. Home bias is undoubtedly due to this implicit but undue reponse. We would expect that same, should a language bias exist. With that, we do not forget to point out that Spanish and Portuguese are very similar languages in their origin, grammar and vocabulary. We caveat, therefore, that the absence of a statistically distinguishable language bias may be due to their linguistic closeness.

Given that biases in refereeing appear to exist, football-controlling entities, such 297 298 as FIFA and CONMEBOL, have made changes to the rules of the game and referee selection as well as implemented technologies designed to mitigate the effects of biases. 299 300 One such technology is the recently implemented VAR or Video Assistant Referee. Since VAR is a recent implementation of the main international soccer organizations, there are 301 302 no systematic studies of how the technology has changed the way the game is played and refereed. VAR trials began in Europe in the mid-2010s and implementation across 303 leagues and cups has been piece-meal. The 2018 FIFA World Cup was the first official 304 competition featuring VAR technology for every match. In South American continental 305 competitions, VAR was implemented slowly. In 2017, two Libertadores games were 306 chosen as test runs of the new technology. In 2018 and 2019, VAR was used in playoff 307 games (quarter finals and beyond) in both Libertadores and Sudamericana cups. (Cruz, 308 2019) In our sample, VAR was used in 2.2% of 2017 games, in 10% of 2018 and in 22% 309 310 of 2019 games. There were no VAR games in 2016 in our sample.

Given VAR is a developing technology, since we are interested in how it may affect 311 game outcomes, we must look at theory and at how other sports changed with the 312 introduction of VAR-like technologies. The theory, and justification, for systems like VAR 313 is that they raise the costs of rule violation and therefore deter "bad" behavior from 314 players, while decreasing referee mistakes. They also increase monitoring ability. So 315 VAR-like systems can increase detection rates due to more monitoring, and also rule 316 violation. (Dawson, Dobson, Goddard, & Wilson, 2007, p. 233) In other words, VAR can 317 both increase the costs of deliberate deception and correct unintentional mistakes by 318 319 referees.

320 The evidence regarding monitoring and deterrence suggests players adjust their behavior marginally in the face of incentive changes. In his study of the National Hockey 321 League, Allen (2002) found that after the introduction of a second penalty-calling referee 322 in some games in 1999, violent offenses, such as high-sticking, were more likely to occur 323 or be detected in two-referee games than in single referee games, while the incidence of 324 325 non-violent penalties was unchanged, which suggests two referees increased monitoring more than they deterred illegal violent behavior, but that monitoring and deterrence may 326 have been equally relevant in determining non-violent behavior. 327

Robert Witt (2005) found that English Premier League players adjusted their 328 fouling behavior between the 1997–8 and 1998–9 seasons in response to a rule change 329 330 that sanctioned red card punishment for tackles from behind, considered to be violent fouling. There was no significant increase in red cards after the introduction of the new 331 rule, but the number of fouls that resulted in no card (least violent) and yellow cards (less 332 violent) rose as a result. In this case, the rule change deterred players from committing 333 334 the violent foul but caused them to change behavior and switch to lesser-violent tackling strategies at the margin. 335

336 Furthermore, VAR-like systems are expected to mitigate the effects of idiosyncratic (or biased) referee behavior. While the referee is the final decision-maker, VAR assistants 337 can alert the referee to a variety of unobserved (or mistakenly so) events on the pitch. 338 Those include violent fouling or aggressive behavior, missed fouling in defensive box, 339 340 which would lead to a penalty-kick violation, or illegally scored goals, mostly due to missed 341 offside calling on the part of an assistant referee, to fouling or hand balling by the attacking team. The ability (or willingness) of the referee to influence the result of the match should 342 therefore be reduced with the advent of VAR. (Dohmen & Sauermann, Referee Bias, 343 344 2016, p. 692)

Parsons et al. (2011) analyzed MLB games with and without video technology and found racial discrimination in strike-calling decreased in games with video technology and high attendance. Their results indicate that referee bias is contingent on external monitoring. Moreover, baseball players adjusted their pitching to account for known
biased umpire calling. According to Parsons et al. (2011)," [pitchers] who match the
umpire's race [or] ethnicity attempt to 'paint the corners,' throwing pitches allowing
umpires the most discretion. This tendency is much stronger in low-scrutiny situations,
when umpires face a lower cost of indulging their preferences." (Parsons, Sulaeman,
Yates, & Hamermesh, 2011, p. 1411) Not only do umpires allow themselves to bias their
strike-calling, but knowledgeable pitchers adjust their playing style accordingly.

In cricket, the introduction of the Decision Review System (DRS) in 2009 has 355 altered umpire decision-making incentives. With DRS, cricket teams can challenge an on-356 357 field umpire's decision, which will be reassessed by a third umpire off-field with the assistance of video technology. Ram Shivakumar's (2018) analysis of DRS 358 implementation concludes that "with the advent of the DRS, on-field umpires appear to 359 be less willing to give the benefit of the doubt to the batsman, a tradition, though not a 360 rule, in cricket for more than a century" (p. 317) Moreover, Shivakumar finds that the third 361 umpire's decisions appear to be unbiased against away teams, suggesting DRS works 362 well to monitor on-field and off-field umpire behavior. 363

Since there are no VAR studies available yet, we must look at changes in other 364 aspects of professional football to assess the extent to which monitoring and deterring 365 occurs. One of those changes is the live broadcasting of matches, which increases 366 367 scrutiny over referee decision-making and player behavior. If referees and players care about reputation, live match broadcasting should lead to changes in behavior on the pitch. 368 Oddly, Dawson et al (2007) found that live broadcasting of English Premier League 369 matches did not alter players' or referees' behavior on the pitch. In basketball, however, 370 371 the evidence suggests that national live broadcasting changes game outcomes by lowering score differentials in the NBA and WNBA compared to non-televised games. 372 (Wang, Hilsman, & Caudill, 2014) 373

374 The extent to which and the channels through which referees bias their decisions 375 on the pitch matter for the evolution of the sport of football. Each league's reputation matters for viewership, as seen in the MLB strike of 1994, which caused viewership to 376 377 drop and not recover to pre-strike levels into well into the mid-2000s. (ESPN, 2004) Similarly, NHL Stanley Cup TV ratings were much lower following the 2004/05 lockout 378 than in preceding years. (Bleacher Report, 2013) Finally, in Italian football, the Calciopoli 379 cheating scandal resulted in revenue losses and attendance decline. (Buraimo, Migali, & 380 381 Simmons, 2016) The perception of fairness influences a league's reputation and its viability. In the next section, we develop our econometric model. 382

**383 3. Econometric model** 

Our econometric goal is to assess if there are any differences in referee-contingent outcomes between Brazilian and non-Brazilian clubs playing in elimination-style, high stakes South American competitions. Our main data come from the website Footystats.org (2020), which has compiled match-level data from 2016 through 2019. We transformed each original match observation into two separate observations, one for each club involved. This allows us to test for home advantage effects. Additional control variables come from sources outlined below.

We use a fixed effects model to estimate if referees bias their decisions against (or 391 for) non-Spanish speaking clubs. We want to find out if referees treat a Brazilian team 392 playing non-Brazilian team (B vs. N) differently than they would a non-Brazilian team 393 playing another non-Brazilian team (N vs. N) and if referees treat a non-Brazilian team 394 playing a Brazilian team (N vs. B) differently than they would a Brazilian team playing 395 another Brazilian team (B vs. B). We split our main sample into two subsamples to 396 conduct these tests. In the first specification, the Brazilian team is the treatment, while in 397 398 the second, the non-Brazilian team is the treatment. These estimations allow us to separate possible bias effects. 399

We therefore estimate two separate equations, for two separate samples, one containing observations where a Brazilian team is playing a non-Brazilian team (B vs. N) and a non-Brazilian team is playing another non-Brazilian (N vs. N), and the other containing all observations where a non-Brazilian team is playing a Brazilian team (N vs. B) and Brazilian teams are facing each other (B vs. B). The first sample contains 1,221 observations and the second 399, since there are fewer B vs. B encounters in the data.

We recognize our results may be driven by unobserved referee- or team-specific 406 characteristics that correlate independently with our dependent variables. For example, 407 Paraguayan and Peruvian referees award more fouls and cards than other nationalities 408 409 while Chilean and Brazilian less so, as shown in Table 1. We control for referee-specific characteristics and a standardized skill differences measure for each match to lessen 410 team-specific differentials. We find our measure is more precise in isolating skill 411 differentials to traditional betting odds variables, because it is uncorrelated with home 412 playing (r=-0.00223), which is taken into account in betting odds (r=0.601). We further 413 control for team violence in our CardRate estimations and for playing style in the goal 414 differential (NetGoals) regressions. 415

416 TABLE 1 HERE

417 The estimated equations are as follows:

418  $Outcome_{i} = \beta_{0} + \beta_{1} * Brazil_{i} + \beta_{2} * Away_{i} + \gamma * X_{i} + \alpha_{r} + \varepsilon_{i}$ 

419

420

### $Outcome_{i} = \beta_{0} + \beta_{1} * Foreign_{i} + \beta_{2} * Away_{i} + \gamma * X_{i} + \alpha_{r} + \varepsilon_{i},$

where our dependent variables (Outcome) are CardRate and NetGoals, in which 421 CardRate is total number of cards divided by the total number of fouls a team *i* commits 422 in each match, and *NetGoals* is the goal differential between the team *i* and its opponent. 423 424 The independent variables of interest are *Brazil*, *Foreign* and *Away*. *Brazil* takes a value 425 of one if the team is Brazilian, zero otherwise. Foreign takes the opposite values. Similarly, Away takes a value of one if the team is playing away, zero otherwise.  $X_i$  is a 426 vector of other covariates including measures of team quality, playing style, 427 aggressiveness and stadium condition (attendance and presence of track), all of which 428 429 we describe below. We include referee fixed effects to control for referee-specific characteristics ( $\alpha_r$ ). We provide a table of variable names, descriptions and sources in 430 Appendix A. 431

We have chosen CardRate as our main measure of punishment instead of the 432 traditional point system because the CardRate variable already accounts for a team's 433 relative propensity for fouling. The awarding of cards during a match is at the referee's 434 435 discretion. The reader may wonder if the decision to call a foul is also potentially biased against a particular team. A simple t-test suggests away teams are no more likely to foul 436 437 than home teams, but they are more likely to receive cards as a result (see Table 2). There appears to be a difference in fouls and yellow cards received between Brazilian and non-438 439 Brazilian teams, with the latter being more likely to foul and be punished than the former (see t-test results in Table 3). 440

- 441 TABLE 2 HERE
- TABLE 3 HERE

Given non-Brazilian teams (Ns) both foul more and are punished more, there is no clear indication of bias either in calling fouls or awarding cards. The same cannot be said of home bias in carding since home teams appear to receive fewer cards per foul than away teams while fouling at similar rates. In our CardRate model, we include average team possession in match and season (Possession and Mean Possession) and following season team controls: fouls (Mean Fouls), cards (Mean Cards), CardRate (Mean CardRate), and red cards (Mean Reds).

The differences between Brazilian and non-Brazilian teams in scoring and defending are significant, as shown in Table 3 above. Brazilians score more and get scored on less than non-Brazilian teams. These statistics suggest that without controlling for differences in team quality, our main results will capture these skills differentials as well as any potential referee bias. We therefore control for playing style and skill differential using team possession rate in each match (Possession), average team possession in season (Mean Possession), average goal differential in season (Mean NetGoals) and average goals scored in season (Mean Goals) in our NetGoals regressions.

459 To further control for differences in team quality, we use the Ranking CONMEBOL Libertadores. Each season participating teams are given a score based on their 460 (discounted) performance in the competition in the last ten years, their winning record in 461 462 the competition between 1960 and 2006 and the number of local or national championships won in the prior year. The detailed methodology of the Ranking is 463 available online. (CONMEBOL, 2017) Since no such ranking is available for the 464 CONMEBOL Sudamericana, we have taken the Ranking CONMEBOL Libertadores 465 methodology and modified it to generate a scoring system for teams participating in the 466 467 Sudamericana Cup each year.

468 The ranking data differ between the two competitions and over time. In 2016, the average number of points in the Ranking CONMEBOL Libertadores was 1,740 points, 469 470 compared to 178 points in the Sudamericana ranking we created. In 2019, the average had increased to 1.992 points team in the Libertadores ranking compared to 317 points 471 472 in the Sudamericana ranking. These differences complicate our analysis since we use data from both competitions. Therefore, we standardize the Ranking variables to make 473 474 them comparable between competitions and seasons. We take the difference between the teams' standardized ranking for each match to create our variable of interest 475 476 NetPoints, which assesses skills differentials for each match as distance from the standardized mean. 477

478 The advantage of using these ranking variables is that they are not confounded with home and away effects, since the score for each team does not vary between 479 480 matches, but NetPoints does, since each match-up is unique. The ranking variables do not account for form during the season, which would be ideal. However, if we were to 481 482 control for form before each match, then we would have had to assess each team's 483 performance in their local or national competitions. This would require compiling information on the quality of the opponents they faced in those other events, which is not 484 possible with the current quality of data available, especially for lower reputation local and 485 486 national leagues. We find that even by forgoing an explicit measure of form, we can capture the relevant quality differences by using the ranking variables as above. 487

488 Our attendance data, Crowd, come from WorldFootball.net (2020). The 489 CONMEBOL does not require local match officials to report attendance data for either

competition, so the staff at WorldFootball.net has compiled these data from a sports news 490 websites and local newspapers. We are grateful for the work that they have done and 491 shared with us for this project but use the information with caution as their data are 492 approximations. The data on matches played in Brazil are far more precise than from all 493 494 other countries in our sample. We have inspected the data closely and for all matches 495 that appeared to have far too-low attendance, we conducted a video check of match highlights and a news search. The visual and reporting evidence was in line with the low 496 attendance numbers. 497

Several studies estimate that distance from pitch influences referees due to crowd pressure. (Dawson & Dobson, 2010; Buraimo, Forrest, & Simmons, 2010; Scoppa, 2008; Dohmen, 2008) We therefore include a dummy variable, Track, to assess if the supporters' distance from the field affects referee decision-making. Track equals one if the stadium has a track, zero otherwise, with data compiled from Worldstadiums.com (2020).

Tables 4 and 5 below present the descriptive statistics for our main variables by club nationality (Brazilian vs. non-Brazilian) and by home status (home vs. away). Brazilian clubs, compared to non-Brazilian ones, tend to have greater goal differentials in their favor (0.55 vs. -0.15), score more goals (1.44 vs. 1.12) and have higher standardized ranking points (0.21 vs. -0.06). Brazilian clubs tend to foul slightly less (14.22 vs. 14.99) and receive fewer cards (2.48 vs. 2.70).

- 510 TABLE 4 HERE
- 511 TABLE 5 HERE

In Table 5, we see that home teams receive fewer cards per foul and tend to possess the ball more often and win more. Taken together, these statistics begin to paint a picture of our econometric exercise below. There exist differences between our groups (Brazilian and non-Brazilian and home and away). As we show below, we cannot rule out referee home biases.

517 We drop Brazilian referees from our main regressions, as Brazilian referees only 518 work in non-Brazilian (N vs. N) matches and we wish to estimate the behavior differences 519 of non-Brazilian referees only. We recognize that future research into the differential 520 behavior of Brazilian referees in local (B vs. B) and continental (N vs. N) competitions will 521 be valuable as well but is beyond the scope of this work.

522 Our sample includes Mexican teams and referees, who participated in the 2016 523 Libertadores. No Mexican teams or referees participated in any CONMEBOL competition thereafter. Since the language barrier between Brazilian teams and Mexican teams and referees is identical to that of the rest of our sample, we do not drop Mexican team and referee observations from our main estimations. We find no significant differences in coefficients and statistical significance (not reported) when we exclude Mexican referees from the regressions.

### 529 **4. Results**

530 Our main results suggest there is no bias against Brazilian teams in B vs. N 531 matchups relative to N vs. N games. Nor is there evidence of bias in favor of non-532 Brazilians in N vs. B matchups relative to B vs. B games. Our estimations of differences 533 in card issuance suggest there is no difference in the rates at which Brazilian and non-534 Brazilian teams are punished, as we show in Tables 6 and 7.

- 535 TABLE 6 HERE
- 536 TABLE 7 HERE

Referees appear to be fair regardless of language barrier, though they punish 537 away teams at a greater rate than home teams. If we interpret CardRate to be the 538 probability of being awarded a card for any given foul committed, then away teams are 539 on average 20% more likely to receive a card than a comparable team playing at home. 540 Playing away is associated with between 3.1% and 3.6% greater carding probability, or 541 542 one third of a standard deviation. A club's season CardRate, which captures aggressiveness in fouling independent of referee selection or home status, is associated 543 544 with similar increases in CardRate. Our measures of crowd pressure have no statistical 545 relationship with CardRate.

With regards to match outcomes, i.e. NetGoals, there again appear to be no 546 differences in match outcomes between Brazilian and non-Brazilian clubs once we control 547 548 for skills differentials. Brazilian teams appear to perform better than non-Brazilian teams when facing a non-Brazilian adversary after controlling for playing style by including 549 Possession and Mean Possession (columns 1 and 2 of Table 8). This performance 550 difference disappears once we control for skill differentials (columns 3 and 4 of Table 8). 551 552 The addition of Mean NetGoals erases the statistical significance of the Brazil coefficient. This result suggests that, once quality differences are taken into account, there remains 553 no variation in match outcome that one might attribute to referee bias. 554

555 TABLE 8 HERE

We derive similar conclusions from Table 9, in which we report our results from 556 comparing the performance of non-Brazilian teams and Brazilian teams facing Brazilian 557 adversaries. While non-Brazilians facing Brazilians appear to underperform, once skill 558 differentials are controlled for, this performance difference disappears. Crowd density 559 560 does not appear to matter when facing Brazilian adversaries (Table 9) but, curiously, has 561 a negative relationship with NetGoals when teams face non-Brazilian adversaries, as shown in Table 8. This may be due to the lack of precise attendance data that we 562 discussed in the previous section, though we cannot be sure. The presence of a track 563 564 separating supporters from the pitch has no statistically significant relationship to NetGoals. 565

A key finding is that there exists a strong home advantage effect that does not 566 appear to be related to differences in skill differentials or playing style. In all NetGoals 567 specifications, we find a statistically significant negative relationship between playing 568 away and winning (NetGoals). Playing away lowers NetGoals by between three-fourths 569 570 and six-sevenths of a standard deviation, an economically significant relationship. The average winning team has a 1.78 goal differential. The Away coefficient suggests a 571 reduction of 1.44 goals, reducing the average goal differential to 0.34. All else equal, away 572 teams are more likely to tie than they would have been playing a comparable team at 573 574 home. While referees have far less discretion in affecting match results compared to awarding cards, the possibility of a pro-home team bias cannot be ruled out. 575

### 576 TABLE 9 HERE

577 In unreported estimations, we assess the role of competition stakes, team status and betting odds and find no significant changes (economically or statistically) in our 578 coefficients when adding status and odds controls. We find that when stakes are lower 579 (group phase games of Libertadores), the absolute size of Away coefficients increases 580 581 between 13.9% and 25% for CardRate regressions and 8.5% and 12.6% for NetGoals estimations. This may be due to greater club skill differentials or lower quality refereeing. 582 The larger the stakes, the smaller the home bias. In elimination phase matches only, the 583 Away coefficient is between 11.1% and 12.9% in CardRate estimations and between 8% 584 and 9.8% smaller in NetGoals regressions. In sum, there are no differences in outcomes 585 586 that would suggest a disadvantage against Brazilian teams, only against away teams. We find therefore that complaints of referee bias based on language barriers are unfounded.<sup>7</sup> 587

588 Given that home bias is prevalent, one hopes for increased fairness from VAR 589 technologies. We have conducted some early tests on its effectiveness. Biased referees 590 might award a red card to an away team player more often than to home team player. If

<sup>&</sup>lt;sup>7</sup> See, for example, ESPN Brasil (2020), Yahoo! Sports (2018) and GloboEsporte (2014).

referee bias in NetGoals occurs due to the referee's decision to allow an illegal goal to stand, VAR should eventually help correct this bias. Our results (not reported) indicate VAR does not have a statistically significant effect on CardRate, but VAR is associated with lower NetGoals by between 0.33 (0.19 of a standard deviation, p=0.06) and 0.61 goals (0.34 of a standard deviation, p=0.01). More importantly, controlling for VAR does not modify the Brazil, Foreign or Away coefficients in any of the specifications. These early estimations indicate that, in our limited sample, VAR did not mitigate home bias.

We suspect that upon further investigation greater differences may emerge due 598 to VAR's potential in disallowing goals scored by offside players, a violation often outside 599 600 of referee control, or by illegal fouling and handballing. Perhaps a further innovation is needed in the use of VAR: transparency. Currently, VAR audio recordings between the 601 VAR booth and the on-pitch referee are not always available to the clubs or the public. If 602 VAR officials and referees know each other, which they often do, it is possible that there 603 is implicit collusion in decision-making between the VAR booth and the pitch. Releasing 604 605 these recordings after each match may not only shed some light on the VAR reviewing process, but also increase monitoring of the match officials' behavior on and off the field. 606

### **5. Conclusion**

Football fans will always, especially in South America, look for explanations for 608 each week's losses on the pitch. Referees are easy pickings. It appears no one likes 609 610 them. Good refereeing goes unnoticed ("they did nothing more than their job"), while bad, 611 but potentially honest mistakes (or no mistakes at all) are scrutinized and vilified by fans and football commentators. Still, as our results indicate, referees tend to be fair in their 612 decision-making, with the well-reported exception of home bias. So far, we see no effects 613 of VAR technology on mitigating this bias, but more research and data are needed. 614 Ultimately, we do not expect to change the minds of fans, club managers and partisans, 615 616 but we bring to light evidence that if referees make mistakes, they appear to do so randomly, at least in high stakes, high quality international competitions. 617

The question of language bias is of course not fully answered. Are there other 618 means to assess language differences? Does the presence of a Spanish-speaking player 619 in a Brazilian team's roster matter? Does the experience and certification of referees 620 621 explain their fairness in professional continental competitions? Football is a global sport and as players move around the world to play the beautiful game, lovers of the sport 622 expect fairness and equal treatment on the pitch. Continuing to answer this question is 623 624 fundamental to understanding the success of this global enterprise from the perspective 625 not only of clubs and their supporters, but also from the players', who are moving across the world more than ever. 626

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#### Tables

Table 1 – Match Outcome Differences by Referee Nationality

Nationality	Card Rate	Fouls	Yellow Cards	Red Cards	Match Goals
Argentina	0.19	13.53	2.41	0.16	2.16
Bolivia	0.20	14.64	2.60	0.13	2.47
Brazil	0.18	14.78	2.51	0.13	2.11
Chile	0.18	14.61	2.33	0.17	2.17
Colombia	0.22	14.47	2.85	0.20	2.61
Ecuador	0.16	14.97	2.14	0.15	2.46
Mexico	0.13	14.50	1.90	0.00	1.60
Paraguay	0.20	15.25	2.64	0.20	2.48
Peru	0.20	16.14	2.74	0.28	2.56
Uruguay	0.17	15.97	2.43	0.21	2.38
Venezuela	0.16	14.34	2.11	0.13	2.65
Average Total	0.18	14.84	2.42	0.16	2.33

### Table 2 - Differences in Means (Home – Away)

Fouls	-0.112			
	(-0.573)			
Cards	0.635***			
	(0.000)			
Yellow Cards	-0.561***			
	(0.000)			
Red Cards	-0.074***			
	(0.000)			
p-values in parentheses: * p < 0.05, ** p < 0.01, *** p < 0.001				

Fouls	0.786**			
	(-0.001)			
Cards	0.228**			
	(-0.006)			
Yellow Cards	0.216**			
	(-0.004)			
Red Cards	0.012			
	-0.622			
NetGoals	-0.700***			
	(0.000)			
Goals For	-0.319***			
	(0.000)			
Goals Against	0.381***			
	(0.000)			
p-values in parentheses: * p <				

0.05, \*\* p < 0.01, \*\*\* p < 0.001

### Table 4 - Descriptive Statistics by Club Nationality

		Brazilian Clubs				Non-Brazilian Clubs			
	Mean	St. Dev.	Min	Max	Mean	St. Dev.	Min	Max	
CardRate	0.18	0.11	0.00	0.78	0.19	0.11	0.00	0.88	
NetGoals	0.55	1.74	-5.00	7.00	-0.15	1.79	-8.00	8.00	
Crowd	0.59	0.26	0.01	1.03	0.48	0.28	0.01	1.03	
Track	0.23	0.42	0.00	1.00	0.32	0.46	0.00	1.00	
Mean Fouls	14.22	2.40	9.50	21.00	14.99	2.46	6.00	24.50	
Mean Cards	2.48	0.49	0.50	4.50	2.70	0.65	0.75	6.00	
Mean CardRate	0.18	0.04	0.04	0.31	0.19	0.05	0.06	0.52	
Mean NetGoals	0.55	0.55	-1.00	1.60	-0.15	0.78	-3.50	1.50	
Mean Goals	1.44	0.45	0.00	2.50	1.12	0.48	0.00	2.75	
Possession	0.50	0.09	0.22	0.77	0.50	0.09	0.20	0.80	
Mean Possession	0.50	0.03	0.41	0.645	0.50	0.05	0.31	0.66	
NetPoints	0.21	1.35	-3.40	4.02	-0.06	1.45	-5.13	5.13	
Mean Reds	0.17	0.19	0	1	0.18	0.19	0	2	
Observations		42	5			159	9		

### Table 5 - Descriptive Statistics by Home Status

		Home					Away	/	
		Mean	St. Dev.	Min	Max	Mean	St. Dev.	Min	Max
	CardRate	0.16	0.10	0.00	0.88	0.21	0.12	0.00	0.80
	NetGoals	0.62	1.69	-5.00	8.00	-0.62	1.69	-8.00	5.00
_	Possession	0.55	0.08	0.31	0.80	0.45	0.08	0.20	0.69
818	Observations		1012				1012	2	

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Dependent	Variable:	CardRate

Table 6

Comparison Groups	s: Brazilian (playi	ng non-Braziliar	i) vs. Non-Brazil	ian (playing non	-Brazilian)
	(1)	(2)	(3)	(4)	(5)
Brazil	0.000	-0.004	0.003	0.004	0.003
	(0.999)	(0.581)	(0.711)	(0.591)	(0.626)
Away	0.036***	0.036***	0.037***	0.036***	0.036***
	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)
NetPoints	-0.006**	-0.006*	-0.005*	-0.005*	-0.005*
	(0.007)	(0.014)	(0.024)	(0.019)	(0.020)
Crowd	-0.004	-0.005	0.000	0.000	0.001
	(0.768)	(0.699)	(0.985)	(0.970)	(0.958)
Track	0.002	0.001	-0.002	-0.005	-0.005
	(0.724)	(0.871)	(0.794)	(0.489)	(0.455)
Possession	-0.160***	-0.164***	-0.147***	-0.148***	-0.148***
	(0.001)	(0.000)	(0.001)	(0.000)	(0.000)
Mean Possession	0.148	0.132	0.200*	0.186*	0.185*
	(0.085)	(0.122)	(0.013)	(0.019)	(0.020)
Mean Fouls		-0.005***	-0.012***	-0.001	-0.001
		(0.000)	(0.000)	(0.832)	(0.821)
Mean Cards			0.066***	0.001	0.000
			(0.000)	(0.923)	(0.981)
Mean CardRate				0.916***	0.897***
				(0.000)	(0.000)
Mean Reds					0.015
					(0.352)
Constant	0.175***	0.263***	0.146***	-0.016	-0.011
	(0.000)	(0.000)	(0.000)	(0.758)	(0.829)
Observations	1221	1221	1221	1221	1221
R <sup>2</sup>	0.08	0.09	0.20	0.22	0.22

p-values in parentheses, \* p<0.05, \*\* p<0.01, \*\*\* p<0.001

### Table 7

	. (1)	(2)	(3)	(4)	(5)
Foreign	0.021	0.022	0.011	0.012	0.01
roreign	(0.138)	(0.120)	(0.398)	(0.381)	(0.36
Δωαν	0.033*	0.033**	0.031**	0.031**	0.00
Away	(0.011)	(0,009)	(0.051	(0.010)	(0.03
NotPoints	0.003	0.003	(0.010)	(0.010)	0.01
Netroints	0.003	(0.474)	(0.071)	(0.005)	0.00
Crowd	(0.414)	(0.474)	(0.971)	(0.903)	0.90
Clowd	(0.800)	-0.002	(0.771)	-0.007	-0.00
Trook	(0.800)	(0.922)	(0.771)	(0.746)	(0.01
TIACK	0.007	(0.562)	0.003	0.006	0.00
Dessesion	(0.614)	(0.563)	(0.656)	(0.626)	(0.63
Possession	-0.080	-0.077	-0.105	-0.106	-0.10
Mara Davasia	(0.325)	(0.336)	(0.171)	(0.163)	(0.16
Mean Possession	-0.087	-0.127	-0.011	0.017	0.05
	(0.560)	(0.391)	(0.940)	(0.906)	(0.73
Mean Fouls		-0.007**	-0.013***	-0.003	-0.00
		(0.001)	(0.000)	(0.546)	(0.50
Mean Cards			0.058***	0.006	0.01
			(0.000)	(0.807)	(0.58
Mean CardRate				0.785*	0.763
				(0.033)	(0.03
Mean Reds					-0.03
					(0.26
Constant	0.233***	0.369***	0.260***	0.093	0.06
	(0.000)	(0.000)	(0.001)	(0.388)	(0.53
Observations	397	397	397	397	397
R <sup>2</sup>	0.06	0.08	0.17	0.18	0.18

### Table 8

	(1)	(2)	(3)	(4)
Brazil	0.613***	0.611***	0.013	0.013
	(0.000)	(0.000)	(0.905)	(0.903)
Away	-1.379***	-1.467***	-1.444***	-1.444**
	(0.000)	(0.000)	(0.000)	(0.000)
NetPoints	0.303***	0.292***	0.157***	0.156***
	(0.000)	(0.000)	(0.000)	(0.000)
Crowd	-0.157	-0.184	-0.559**	-0.559**
	(0.427)	(0.351)	(0.002)	(0.002)
Track	-0.021	-0.011	0.086	0.087
	(0.848)	(0.923)	(0.382)	(0.378)
Possession	-0.942	-1.786*	-1.551*	-1.551*
	(0.116)	(0.012)	(0.016)	(0.016)
Mean Possession		2.917*	0.786	0.800
		(0.029)	(0.515)	(0.509)
Mean NetGoals			1.034***	1.041**
			(0.000)	(0.000)
Mean Goals				-0.016
				(0.896)
Constant	1.237***	0.255	1.461**	1.472**
	(0.000)	(0.655)	(0.005)	(0.005)
Observations	1221	1221	1221	1221
R <sup>2</sup>	0.21	0.21	0.36	0.36

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### Table 9

Comparison Groups	Comparison Groups: non-Brazilian (playing Brazilian) vs. Brazilian (playing Brazilian)						
	(1)	(2)	(3)	(4)			
Foreign	-0.719**	-0.716**	-0.051	-0.082			
	(0.002)	(0.002)	(0.815)	(0.708)			
Away	-1.347***	-1.523***	-1.542***	-1.544***			
	(0.000)	(0.000)	(0.000)	(0.000)			
NetPoints	0.193**	0.172**	0.079	0.076			
	(0.003)	(0.009)	(0.182)	(0.198)			
Crowd	0.470	0.377	-0.122	-0.108			
	(0.198)	(0.300)	(0.712)	(0.744)			
Track	-0.091	-0.070	0.158	0.154			
	(0.673)	(0.741)	(0.414)	(0.425)			
Possession	-2.493*	-4.302**	-4.858***	-4.883***			
	(0.029)	(0.001)	(0.000)	(0.000)			
Mean Possession		6.426**	5.238*	5.053*			
		(0.009)	(0.018)	(0.022)			
Mean NetGoals			1.030***	1.162***			
			(0.000)	(0.000)			
Mean Goals				-0.321			
				(0.136)			
Constant	1.730*	-0.445	0.170	0.667			
	(0.011)	(0.676)	(0.859)	(0.510)			
Observations	399	399	399	399			
R <sup>2</sup>	0.16	0.18	0.34	0.35			

# Dependent Variable: NetGoals

p-values in parentheses, \* p<0.05) \*\* p<0.01, \*\*\* p<0.001

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## 842 Appendix A: Variable Names and Definitions

Variable Name	Description	Original Data Sources
CardRate	Total number of team cards divided by the total number of team fouls	Footystats.org (2020)
NetGoals	goal differential between the team <i>i</i> and its opponent.	Footystats.org (2020)
Brazil	Dummy variable equal to one if team is Brazilian, zero otherwise	Created by the authors
Foreign	Dummy variable equal to one if team is not Brazilian, zero otherwise	Created by the authors
Away	Dummy variable equal to one if team is playing away, zero otherwise	Footystats.org (2020)
Crowd	Match attendance as a share of stadium capacity	WorldFootball.net (2020)
	Dummy variable equal to one if match stadium has track, zero	
Track	otherwise	Worldstadiums.com (2020)
Mean Fouls	Average team fouls in season	Footystats.org (2020)
Mean Cards	Average team cards in season	Footystats.org (2020)
Mean CardRate	Average CardRate in season	Footystats.org (2020)
Mean NetGoals	Average goal differential in season	Footystats.org (2020)
Mean Goals	Average goals scored in season	Footystats.org (2020)
Possession	Team possession rate in each match	Footystats.org (2020)
Mean Possession	Average team possession in season	Footystats.org (2020)
NetPoints	Difference between the teams' standardized ranking for each match	CONMEBOL (2017) and authors
Mean Reds	Average red cards in season	Footystats.org (2020)